GUIDEPOINT® SECURITY

MERGER & ACQUISITION (M&A) SERVICES

Proper Security Diligence Is Essential to Ensure You're Not Acquiring a Breach

Documentation review may not provide full context of the security capabilities of an acquisition target.

An appropriate M&A cyber due diligence approach combines information discovery with focused interviews, analysis of security technologies and capabilities, and technical security assessments supported by documentation reviews.

## Mergers and acquisitions can create unique and unexpected cybersecurity risks.

For M&A transactions, it's critical to understand the target company's vulnerabilities, and the potential scope of damage from a security compromise. Another core consideration of the M&A transaction process is understanding the effectiveness of the target's existing cyber controls.

We help acquiring companies by evaluating the extent to which a target company is either vulnerable or already compromised by a cyber-attack. As part of this service, we assess the quality of the target's cybersecurity defenses, risks and cybersecurity maturity. Once the acquisition is complete, we provide ongoing assessments, security remediation and monitoring services to refine the security program and support the integration into your organization.

Our team can evaluate the security posture of the target's digital assets and network through:

- Pre-acquisition assessment planning
- Cybersecurity due diligence via technical and procedural assessments
- Risk analysis and determination
- Evidence of severity and impact
- Presentation of findings and recommendations
- Post-Acquisition service planning and operations
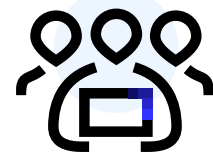
Put an ELITE Team of Cybersecurity Practitioners on Your Side

Our highly-certified, operational cybersecurity experts have lived and breathed your job.

- More than 70% of our workforce consists of tenured cybersecurity engineers, architects and consultants
- Many have managed security within the DoD and U.S. intelligence agencies and Fortune 500 companies

Hundreds of Industry and Product Certifications

GuidePoint Security's Cyber M&A Services follow a three-step program:

Identify

Our experts work with you to uncover the target company's high-value digital assets and evaluate the relative importance of those assets to the target company's business.

- Gain visibility of your high-value assets and dependencies, including intellectual property
- Understand your foreign exposure and trust relationships
- Undergo a risk assessment with impact analysis

Assess

After all high-priority assets and dependencies have been identified, our team conducts a comprehensive assessment of the target company's internal cybersecurity measures, prior security incidents, compliance with regulatory standards and risk management efforts related to third parties.

- Understand the efficacy of your security measures through penetration testing and red team exercises
- Gain an evaluation of your overall security posture, including programs such as Identity and Access Management, as well as your security architecture and existing tools
- Ensure a sound Incident Response plan by reviewing prior incidents, IR processes, and evaluating for ongoing risk
- Understand the target company's compliance with legal obligations and risk posed by failure to comply

Remediate

Upon completion of the assessment, we will build a prioritized roadmap to remediate identified gaps, smooth the merger and acquisition process, and successfully integrate the target company's assets and infrastructure with your own.

About Us

GuidePoint Security provides trusted cybersecurity expertise, solutions and services to help organizations make better decisions that minimize risk. GuidePoint's unmatched expertise has enabled a third of Fortune 500 companies and more than half of the U.S. government cabinet level agencies to improve their security posture and reduce risk.

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