

CUSTOMER SUCCESS STORY

Sisense





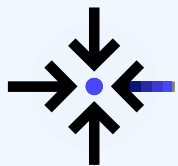
Company Overview

Sisense goes beyond traditional business intelligence by providing organizations with the ability to infuse analytics everywhere, embedded in both customer and employee applications and workflows. Sisense empowers businesses to act on their data at the right time, every time with Sisense Fusion - the highly customizable, AI-driven analytics cloud platform. Sisense has more than 2,000 global customers, and nearly 800 employees in diverse locations such as Tokyo, San Francisco, Tel Aviv, Kyiv, Melbourne, New York and Arizona.



Cybersecurity Team and Environment

The Sisense security program has rapidly matured in the last three years as the team has achieved ISO27001, SOC 2 Type 2 and HIPAA-HITECH compliance in support of providing their customers with the trust and assurance that they deserve. You can learn more about the program at <https://www.sisense.com/security>



Cybersecurity Challenges

Sisense wanted to ensure that their platform was secure and the company needed a penetration testing program that would meet its specific requirements. “We started working with GuidePoint roughly three years ago, after previously working with other pentesting firms. When it comes to the Sisense Fusion Platform, there are nuances to how we test given that it is a data analytics and business intelligence offering, as opposed to a traditional web application,” says Ty Sbano, Chief Security and Trust Officer at Sisense. “A lot of the rules, for example the OWASP top 10, are different. So when we think of Sisense’s approach to security, we have to really, truly understand the business logic and GuidePoint allows us to bring that together efficiently.”



Working with GuidePoint Security to Enhance Sisense's Penetration Testing Program

Sisense relies on GuidePoint Security to integrate penetration testing on both an annual and on-demand basis to ensure security at the software development lifecycle touchpoints. "Sometimes it's just for checks and assurances on our end, as our internal team integrates those security touchpoints within the SDLC," says Sbano.



TY SBANO

Chief Security and Trust Officer
at Sisense

"With our penetration testing program, we partner with GuidePoint Security to truly embed our touchpoints within our software development lifecycle. So not only are we meeting the criteria of doing this annually, we're also ensuring that as we have significant changes, or events where new services are coming up - we have a trusted partner that can help us test our business logic flows."

Examples of GuidePoint Services Sisense has Relied Upon

INSTILLING CUSTOMER CONFIDENCE

"When it comes to how we build this out and instilling customer confidence, it's making sure that we're choosing the right partner, that we can provide the right artifact at the end of the day in identification of business logic flaws, commonly known vulnerabilities, but ultimately, peace of mind that we're doing the right things to ensure that our customers have true trust as part of a process," says Sbano.

CONTINUING TO IMPROVE THE PROCESS FOR OPTIMAL RESULTS

Sisense has worked with GuidePoint over the last three years to refactor the penetration testing process. "When it comes to that high regard with GuidePoint Security, we have a high confidence that we're going to get the right business logic testing and that we're going to have a smooth experience," says Sbano. "By having a dedicated project manager on the GuidePoint side, it gives us a much smoother experience at the tail end when we have that outcome of the report, and how we refactor, retest and build security into our software development lifecycle."



Security Relationship Built on **Trust**

“So I went down the list of offerings, service providers, and various penetration testing approaches and ultimately, I relied on the relationship and some of the work I had done in the past with GuidePoint. As a result, we’ve continued to refactor over these past three years to make it a smoother and more well managed process. One of the things that really gives us a leg up in the process is having a dedicated project manager from GuidePoint that we know we can trust and meet our timelines to have the outcomes that our customers deserve.”

“The experience overall with GuidePoint Security has been great. And even at a point where I’ve been able to grow and mature our team, the team continues to choose GuidePoint as our trusted partner when it comes to penetration testing. Penetration testing and the outcomes of those results often go to our customers and it is really a big confidence booster for us knowing that we have the right engagement touchpoint and results that we’re looking for in providing that assurance.”

About Us

GuidePoint Security provides trusted cybersecurity expertise, solutions and services to help organizations make better decisions that minimize risk. GuidePoint’s unmatched expertise has enabled a third of Fortune 500 companies and more than half of the U.S. government cabinet level agencies to improve their security posture and reduce risk.