

## MICROSOFT END CUSTOMER INVESTMENT FUNDS (ECIF) SERVICES

# Streamline the **ECIF Process** to get Funding for Your GuidePoint Engagement

Navigating the Microsoft ECIF application process, reporting requirements, and program guidelines can be challenging for resource-limited organizations, potentially hindering their ability to access essential funds for critical consulting services.

GuidePoint Security helps you unlock the potential of Microsoft End Customer Investment Funds (ECIF). Our experts streamline the funding process, ensuring you can secure resources for our tailored consulting services. Accelerate the adoption of advanced Microsoft security technologies, achieve measurable results, and maximize ROI—all while we handle the ECIF process for you.

### Unlock the Full Potential of Microsoft ECIF

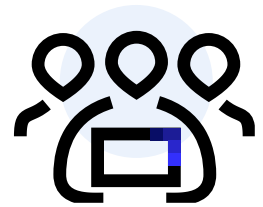
Microsoft's cybersecurity tools offer leading protection against threats. Yet many organizations face significant adoption hurdles due to limited resources and skills gaps. Consulting services can accelerate deployment and increase impact, but budget constraints can hold back progress.

Microsoft's End Customer Investment Funds (ECIF) provide critical funding for consulting services, empowering organizations to implement solutions quickly and securely. As your trusted partner, GuidePoint Security will help you obtain ECIF benefits which can then be used to fund our Microsoft consulting and engineering services.

GuidePoint helps you get the maximum value from the ECIF program by:

#### Assess & Optimize Your OT Security Posture

- ✓ Identifying your opportunities for security improvements that align with Microsoft's strategic mission and your goals.
- ✓ Managing the ECIF application process to accelerate funding and credits.
- ✓ Helping you get the most value from your Microsoft licenses so that you reach your goals faster and with less complexity.
- ✓ Assisting with implementations for tools, processes, and policies.
- ✓ Streamlining the ECIF reporting process for continued success and ongoing alignment with the program.
- ✓ Ensuring comprehensive security coverage with your Microsoft tools to better protect your organization against threats.



## Put a Highly-Trained, **ELITE** Team on Your Side

Your organization will be backed by our team of cybersecurity engineers, architects and consultants who are experienced practitioners from Fortune 100 companies, the Department of Defense and U.S. intelligence agencies.

### Hundreds of Industry and Product Certifications



# Transform the Microsoft ECIF Process into a Seamless, Results-driven Experience



## Streamline the ECIF Process

Navigating the ECIF lifecycle requires time, expertise and resources. GuidePoint experts simplify and accelerate every step.

- ✓ Ensure accuracy through the application process to accelerate funding approvals.
- ✓ Streamline reporting requirements so you can demonstrate ROI and maintain ongoing ECIF compliance.
- ✓ Get hands-on support to ensure that tools, processes, and configurations are set up efficiently and effectively.



## Maximize Funding Success

We help you craft strategies that bridge your organization's goals with Microsoft's strategic vision.

- ✓ Identify security initiatives that align with Microsoft's funding criteria and prioritize high-impact projects.
- ✓ Position your projects within Microsoft's framework to increase the likelihood of funding approval and effective execution.
- ✓ Ensure your ECIF-backed initiatives support your long-term goals, laying the groundwork for scalable success while meeting immediate needs.



## Deliver Impactful, Measurable Outcomes

Your investment in Microsoft tools should drive meaningful results. That's where our impact-focused approach shines.

- ✓ Use your ECIF funds to accelerate technology adoption, ensuring your tools are implemented swiftly and securely.
- ✓ Focus on measurable results and continuous improvement for significant ROI.
- ✓ Eliminate gaps, reduce risks, and maximize the value of your cybersecurity solutions.

## Why GuidePoint Security

When cyber threats hit, you want the best on your side. GuidePoint Security designs, deploys, and delivers tailored governance, risk, and compliance solutions that help you better manage risk, protect data, and ensure compliance. We integrate solutions across any environment—faster, smarter, and with less risk to strengthen your defenses. Accelerate your business with confidence—and protect what matters most.

## About Us

GuidePoint Security provides proven cybersecurity expertise, solutions, and services to help organizations make better business decisions. GuidePoint's unmatched expertise has enabled a third of Fortune 500 companies and more than half of the U.S. government cabinet-level agencies to improve their security posture. Our partnership makes us your trusted advisor—not just another service provider.



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