

# Modernize and Extend Security Coverage Affordably

Threat actors are targeting State, Local and Education (SLED) entities who need to modernize decentralized IT infrastructures, while managing limited budgets, staffing shortages, and complex compliance requirements.

GuidePoint Security improves the operational realities of SLED cybersecurity — from schools and cities to large research universities and state governments. We can strengthen defenses against advanced threats while modernizing security infrastructure, improve operational resilience, and establish long-term security maturity. Our risk-aligned programs extend cyber capabilities without overextending staff or budgets. Our highly-trained team of elite practitioners brings vast experience evaluating, implementing, and optimizing security solutions and architectures.

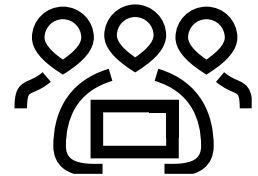
## Strengthen Defenses with Trusted Expertise

State and local governments, along with educational institutions (SLED) across the United States maintain large volumes of high-value data; control Critical Infrastructure such as water and sewer, emergency services, public health and transportation; and are constrained by both personnel and financial resources compared with commercial enterprises. These are some of the reasons SLED is a prime target for threat actors.

GuidePoint Security delivers comprehensive, expert-led cybersecurity services tailored to the SLED sector's increasingly complex environments to help protect sensitive data and keep operations online. We provide cybersecurity solutions that improve visibility, reduce risk, and strengthen cyber resilience while maintaining continuity and uptime. Our SLED security coverage aligns to each organization's unique needs and compliance requirements. As a trusted advisor and partner, we help organizations modernize securely and extend security capabilities with confidence.

Our tailored SLED solutions help organizations:

- ✓ **Minimize** technical debt
- ✓ **Prepare** for the modernization of environments via artificial intelligence (AI)
- ✓ **Extend** your security team with Virtual CISO and MDR services
- ✓ **Modernize** with scalable Zero Trust, IAM, and endpoint protection
- ✓ **Protect** critical services and data from ransomware and breaches
- ✓ **Accelerate** compliance with FERPA, HIPAA, NIST, CMMC, and CJIS
- ✓ **Respond** faster with expert-led incident response and recovery
- ✓ **Train** staff and reduce user-driven risk with tailored awareness programs
- ✓ **Procure** efficiently via GSA and cooperative purchasing vehicles, such as NASPO, GSA, DIR, CMAS, OMNIA, TIPS, E&I, NCPA and more, for one-stop-service



## Stronger Together. Protecting What's Next.

Working with GuidePoint, your organization will be backed by our elite team of highly trained cybersecurity engineers, architects and consultants who come from organizations of all sizes, including Fortune 100 companies, the Department of War and U.S. intelligence agencies.



# Secure What Matters Without Operational Strain

GuidePoint helps build modern, resilient, and compliant environments. Over 40% of the GuidePoint team is technical. We put 800+ technology vendors (best-in-class and emerging) through a rigorous vetting process to ensure we know how they solve real customer challenges. As a trusted advisor, we take a vendor objective approach to ensure clients have the comprehensive, adaptable solutions their unique environment requires.

## Facilitate Strategic Governance and Risk Leadership

Establish clear and business-aligned cybersecurity programs grounded in real-world risk tolerance. We enable informed decision-making, support regulatory outcomes, and drive long-term program maturity across diverse environments. For instance, we secure 911 centers with CJIS-compliant solutions.

## Implement Data Privacy, Security and Governance

GuidePoint helps organizations establish scalable data security, privacy, and AI governance programs that reduce risk, enable regulatory compliance and support sustainable business growth, including secure sharing and data access controls across different departments.

## Maximize Threat Detection, Response and Recovery

Increase organizational resilience and detect threats earlier, respond faster, and recover with confidence. Field-proven playbooks and services extend security capabilities without adding operational burden or headcount.

## Improve Infrastructure and Endpoint Protection

Deliver integrated protection across endpoints, networks, and infrastructure with GuidePoint to reduce exposure, protect users, and high uptime across campuses, agencies, and distributed environments.

## Securing Identities and Access

Mature an Identity and Access Management program to streamline user access, improve operational efficiencies and reduce risk. We help streamline onboarding/offboarding programs, protect privileged user access and credentials, identify non-human identities and all hardware and software attached to an environment, and segment physical traffic among K-12 students, teachers and administrators.

## Securely Modernize Applications, Cloud and Data

Enable secure digital transformation and adopt new technologies confidently. Our clients confidently deliver secure services to their constituents without compromising continuity or uptime.

## Why GuidePoint Security

When cyber threats hit, you want the best on your side. GuidePoint Security designs, deploys, and delivers tailored cybersecurity solutions for SLED environments that drive real results. We integrate solutions across any environment — faster, smarter, and with less risk to strengthen your defenses. Accelerate your business with confidence — and protect what matters most.

## About Us

GuidePoint Security brings together proven expertise, great relationships, and leading technologies to solve our client's most complex cybersecurity challenges. As a trusted cybersecurity advisor and partner, GuidePoint keeps people, data, and operations safe. We deliver tailored cybersecurity services that adapt to safeguard the nation's leading organizations today and provide complete confidence in their cybersecurity tomorrow. Stronger Together. Protecting What's Next.

